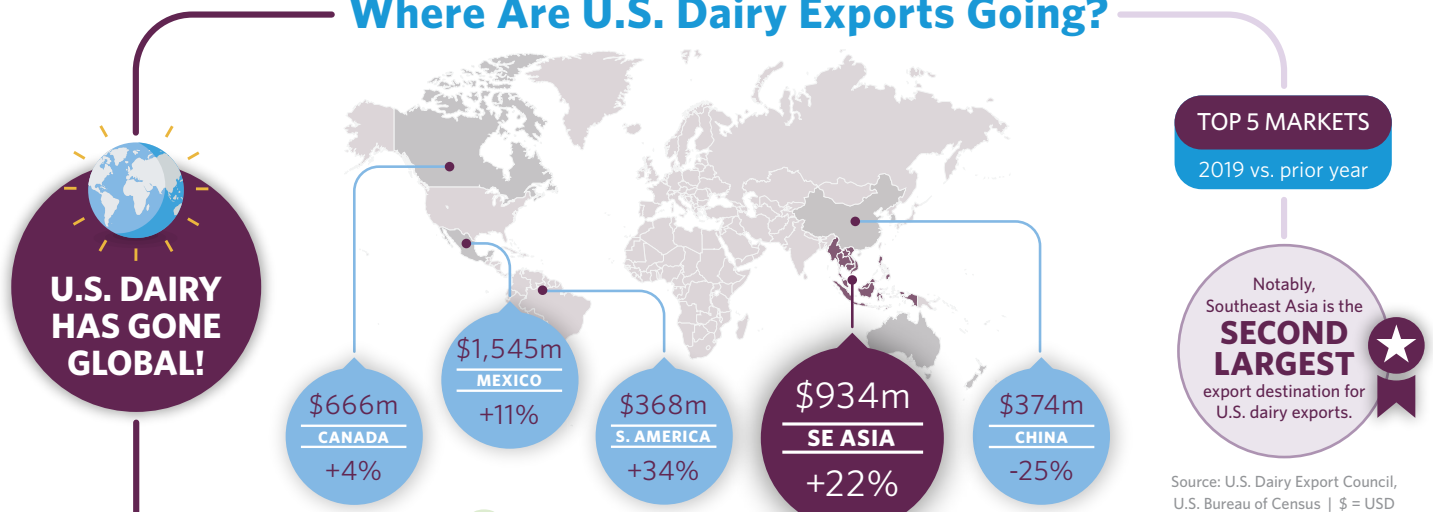


# U.S. Dairy Delivers in Southeast Asia

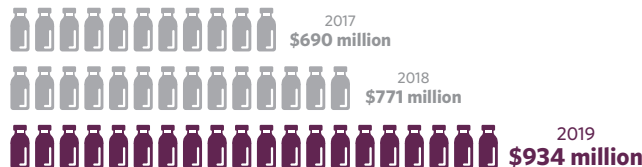
✓ 2019 was a legen-dairy year for U.S. dairy exports

## Where Are U.S. Dairy Exports Going?

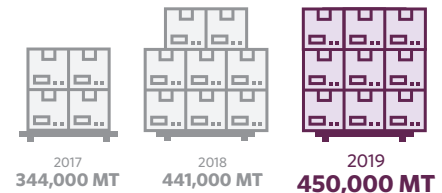


## How Much U.S. Dairy Is Exported to Southeast Asia?

U.S. dairy exports to Southeast Asia have increased by nearly \$250 million in 2 years.  
**That's a lot of dairy products!**



In fact, 450,000 MT of U.S. dairy products were shipped to the region in 2019, up 2% for **another all-time record.**



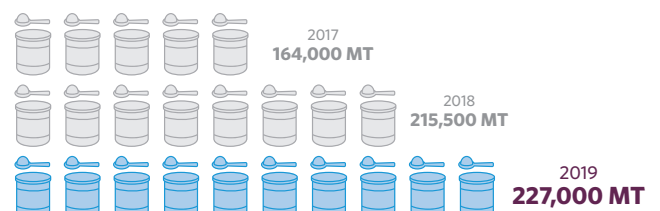
## What Types of U.S. Dairy Products Are Going to Southeast Asia?

Southeast Asia is a leading destination for U.S. dairy ingredient exports and a rising destination for U.S. cheese.

The equivalent of about one day's production of U.S. milk per month goes to Southeast Asia.



And U.S. skim milk powder exports increased 5% in 2019 over 2018, accounting for half of total U.S. dairy shipments to the region.



## Are U.S. Dairy Ingredient Exports Growing?



Absolutely! 2018 and 2019 were back-to-back record-setting years for U.S. dairy ingredient exports to Southeast Asia, **exceeding 428,000 MT.**

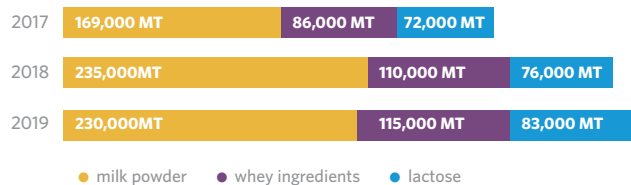


Includes milk powder, whey ingredients and lactose

## What Types of U.S. Dairy Ingredients Are Exported?



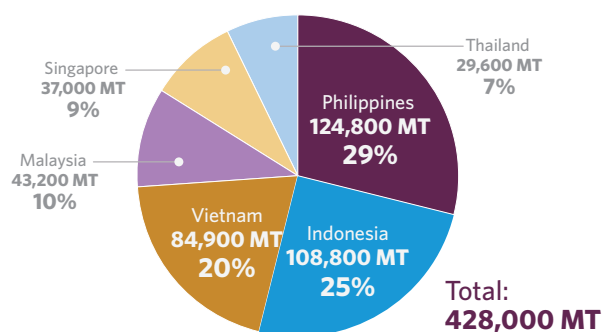
The answer? Many kinds! In addition to skim milk powder, U.S. exports of whey ingredients and lactose are also on the rise.



● milk powder ● whey ingredients ● lactose

## Where Are U.S. Dairy Ingredients Going?

Top Southeast Asia Markets for U.S. Dairy Ingredients



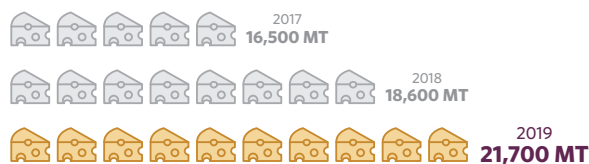
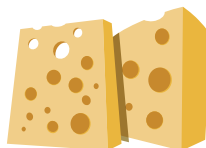
Region-wide! **Philippines, Indonesia, and Vietnam** together account for 3/4 of U.S. dairy ingredients to the region.



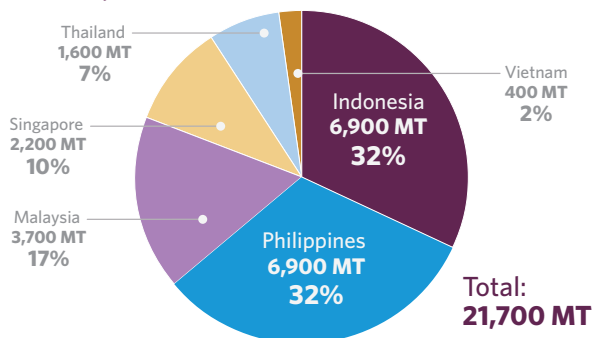
Thailand and Indonesia are the fastest growing, up 27% and 20% respectively in 2019 compared to 2018.

## What About U.S. Cheese?

Going strong too! U.S. cheese exports to the region increased 17% in 2019 over 2018, attaining another all-time record.



Top Southeast Asia Markets for U.S. Cheese



**We look forward to further partnerships with Southeast Asia in 2020 and beyond.**



**Eager to learn more about U.S. Dairy business and innovation opportunities in Southeast Asia?**

Please visit our regional microsite portal at [ThinkUSAdairy.org/SEAsia](https://ThinkUSAdairy.org/SEAsia) or contact USDEC Southeast Asia at [info@dairyconnect.biz](mailto:info@dairyconnect.biz).

For further information about U.S. dairy suppliers, access the U.S. Dairy Supplier Directory at [ThinkUSAdairy.org](https://ThinkUSAdairy.org).

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